

THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL, SIGNED ORDINANCE OR RESOLUTION ADOPTED BY THE CITY COUNCIL.

ORDINANCE

APPROVING A CONTRACT WITH FRIENDLYSKY, LLC TO PROVIDE A COLLABORATIVE PLATFORM FOR PROACTIVE AND EFFECTIVE RENTAL SALES OF SUITES IN THE ALAMODOME FOR THE CONVENTION & SPORTS FACILITIES DEPARTMENT FOR A THREE-YEAR TERM WITH TWO OPTIONAL ONE-YEAR EXTENSIONS, FOR AN ESTIMATED ANNUAL COST OF \$15,137.00, AND AN ESTIMATED TOTAL COST OF \$75,685.00 OVER THE CONTRACT TERM, FROM THE FY 2023 CONVENTION VISITORS FUND.

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WHEREAS, for many years, the Convention and Sports Facilities Department has relied on Alamodome personnel and its tenant organizations to fill the capacity of the suites during major sporting events, concerts and family shows and, with the closures and mass cancelations due to COVID-19, competition for events has become more important and suite sales need to be more user friendly and streamlined; and

WHEREAS, the City issued a Request for Proposals (“RFP”) for Automated Suite Sales for the Alamodome on July 22, 2022 and one proposal was received from FriendlySky, LLC, who is recommended for contract award based on the City’s standard RFP evaluation process; and

WHEREAS, this contract will provide a collaborative platform for proactive and effective rental sales of the suites in the Alamodome, and it is estimated that this contract will generate \$252,283.00 in annual revenue; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The terms and conditions of the Professional Services Agreement (“Contract”) with FriendlySky, LLC are authorized and approved. The City Manager, or his designee, is authorized to execute the Contract, a copy of which, previously executed by FriendlySky, LLC, is attached to this Ordinance as **Exhibit I**.

SECTION 2. Funding in the amount of \$15,137.00 for this Ordinance is available in Fund 29016000, Cost Center 4503010002 and General Ledger 5202020 as part of the Fiscal Year 2023 Adopted Budget approved by City Council.

SECTION 3. Additional funding is contingent upon City Council approval of the Fiscal Year 2024 and subsequent budgets that fall within the contract term of this Ordinance.

SECTION 4. Payment is authorized to FriendlySky, LLC and shall be encumbered with a purchase order.

SECTION 5. The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager’s designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 6. This Ordinance shall take effect immediately upon the receipt of eight affirmative votes; otherwise, it shall be effective ten days after its passage.

PASSED AND APPROVED this 6th day of April, 2023.

M A Y O R
Ron Nirenberg

ATTEST:

APPROVED AS TO FORM:

Debbie Racca-Sittre, City Clerk

Andrew Segovia, City Attorney

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